

SMME BUSINESS BANKER

An employment opportunity exists for the above-mentioned vacancy within the Business Banking Department to service Manzini, Nhlangano, Head Office, and Siteki Branches. The position reports to the Manager SMME Development.

KEY DELIVERABLES:

- Grow and manage SMME client portfolio, identify business opportunities and acquire new customers
- Establish and maintain strong relationships with clients through regular engagements, frequent follow-ups, and visits
- Offer personalised banking services and solutions to customers through selling of suitable bank products and services
- Appraise loan applications to determine eligibility, credit worthiness and viability
- Monitor portfolio performance and manage risk effectively
- Comply with banking policies and regulatory requirements
- Provide timely updates on portfolio performance

QUALIFICATIONS

- Degree in Accounting, Economics, Marketing or any Business-related studies
- At least 3 years' experience with loan products, sales and customer relations

BEHAVIOURAL & TECHNICAL COMPETENCIES

- Strong understanding of SMME banking products and credit principles
- Excellent communication, negotiation and analytical skills
- Knowledge of risk analysis, loan review and general loan documentation and securities
- Good understanding of financial analysis and interpretation of financial statements
- Knowledge of the banking system in operation

REMUNERATION:

The Bank offers a competitive market related salary commensurate with the job.

APPLICATIONS:

Written applications submitted **on or before 11th June 2026**, together with a comprehensive Curriculum Vitae and **proof of academic qualifications** and relevant recent references, should be e-mailed to:
recruitment@swazibank.co.sz

Addressed to:

The Executive Manager Human Capital
P.O. Box 336
Mbabane

Should you not hear from us within one month of the closing date, please consider your application unsuccessful.